

Grower editorial  
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**Compac restructures to expand in home market and globally.**

Restructuring within Compac Sorting Equipment to align with its continued expansion sees the appointment of the company's first South Island sales and service person.

John Wilkins, who has many years experience in pack house operations in Nelson, using Compac's sorting and grading machinery has joined the company with responsibility for the South Island.

Elsewhere within the sales and service team, Craig Hart takes over sales and service for the Bay of Plenty, Waikato and Gisborne, whilst Alan Mouat will look after Hawkes Bay and Manawatu.

Compac has also appointed Phil Prior as its Global Marketing Manager, looking after marketing strategies as the company continues its reach into 18 countries, including key market positions in the US, Australia, South America and South Africa. James Flocchini moves into a new position as International Account Manager in line with this initiative.

Phil Prior says the appointments illustrate Compac's determination to provide a higher level of sales and service in NZ and a further commitment to new and existing customers.

He says the South Island was keenly interested in accessing Compac's innovative technology and that the appointment of a specialist was a practical next step to make Compac's fruit and vegetable sorting and grading equipment more easily accessible.

"We see these internal changes as an important move as the company structures itself for its next phase in growing its international business," he says.

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